



180Degrees
CONSULTING
— MONASH —

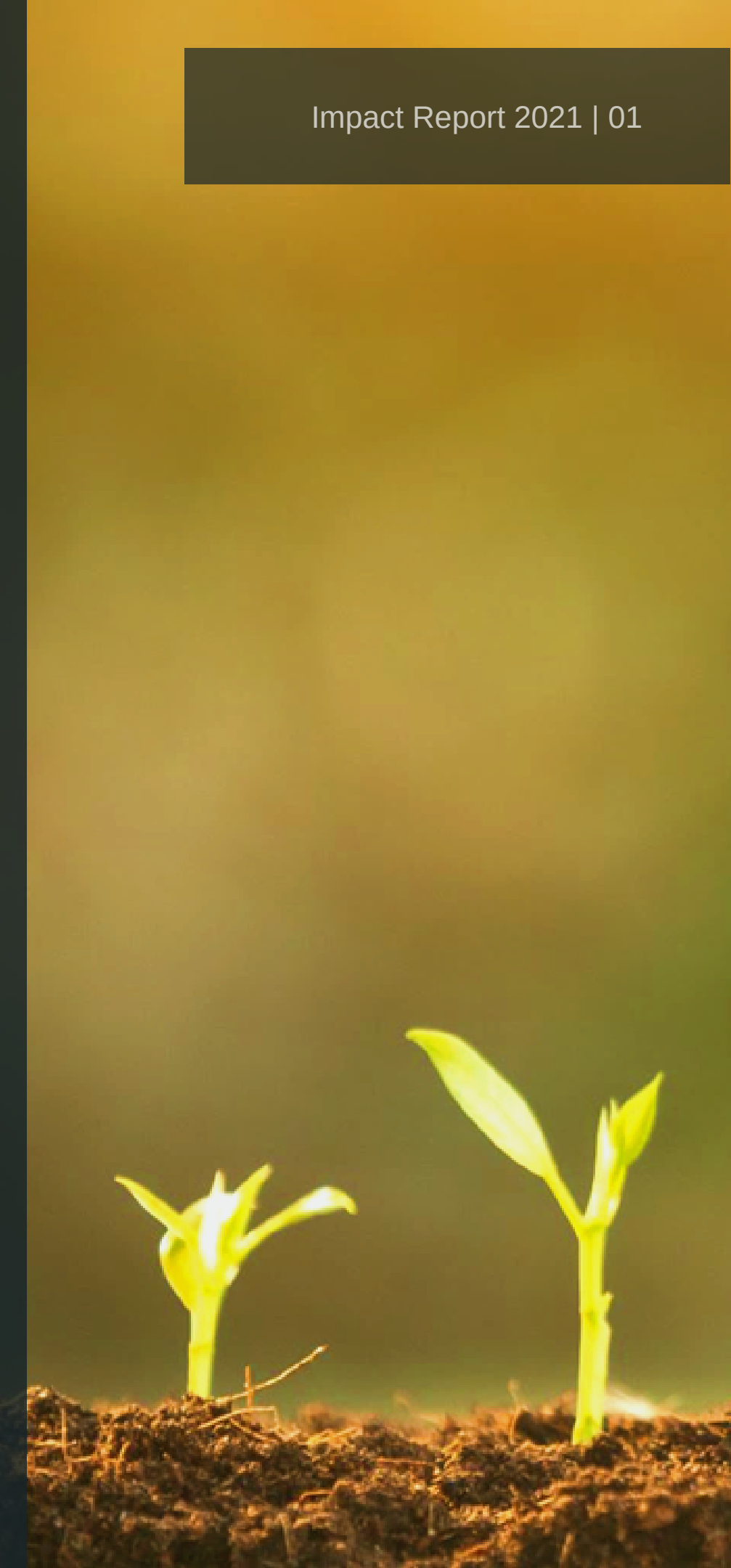
Impact Report

December 2021



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Executive Team





What is 180DC?

180 Degrees Consulting is the world's largest volunteer consultancy for not-for-profits (NFPs). We provide affordable and high-quality strategic and operational advice by utilising the untapped potential of university students.

Since 2013, 180DC Monash has worked hard to help over 45 different NFPs maximise their impact.

This report delves deeper into the impact that 180DC Monash has had in 2021 on our clients, students and community, and serves as a thank you to all those involved for volunteering with greater intention, purpose and impact.

180DC Monash brings together **passionate, creative** and **socially-conscious** students who collaborate with our clients to develop **innovative, practical** and **sustainable** solutions to the **real world** challenges they face.



Message from our President



Tania Szwarberg
2021 President

To the 180DC community,

The pandemic disrupted NFPs all around the world, and yet many of their services are still urgently needed. To stay afloat, many organisations have been required to adapt their operations. 180DC Monash is no different, and we're pleased to have continued supporting these organisations during such a critical time.

In 2021, our key achievements included the development of our website, the creation of quality control documentation, and the formation of new partnerships. The cumulative effect of these new initiatives resulted in our branch being awarded the Best Global Consulting Project.

Throughout 2021, we also focused on developing future change leaders and

fostering closer connections within the 180DC community.

On a more personal note, I'm immensely grateful to the talented and driven people I've worked with at 180DC: from our inspiring clients who pursue ambitious goals with gusto, to each student who volunteers with purpose.

I'd like to thank our partners for their guidance and support, our clients for their trust and commitment, and our students for their hard work, dedication, and passion.

Finally, I'd like to say thank you to our VP of Internal Operations, Joy Tabalujan, for her tireless efforts in collating and designing this inaugural report.

At 180DC Monash, we are a community that is

Passionate | Perceptive | Purposeful

Passionate about
creating lasting
social impact

Perceptive when
solving complex
problems

Purposeful in
empowering others
to do the same

In 2021, our focus was to **consolidate the 2020 expansion** by **deepening our impact** on our **clients**, our **students** and the **wider community**



19 Clients

180DC Monash collaborated with 19 different not-for-profits.



25 Projects

180DC Monash completed 25 impactful projects.



150 Volunteers

180DC Monash engaged 150 active student volunteers.



12,500+ Hours

180DC Monash students volunteered for 12,500+ hours.

Assuming that students are paid at least an
hourly rate of \$25, this equates to over

\$312,500

worth of Monash students' time and effort
dedicated to assisting NFPs to achieve their
respective missions in 2021 alone.

We collaborate with our clients to deliver high-quality, bespoke and sustainable solutions to real world challenges

In 2021, 180DC Monash established new client relationships with 14 organisations, and strengthened our existing relationships with five of our longest-standing clients.

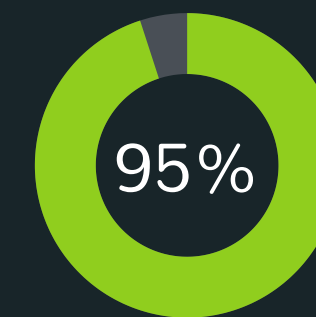
Our clients consistently praise our 180DC project teams' professionalism, high-quality deliverables, and dedication towards such a worthy mission.

Many clients complete multiple projects with us. In 2021, we had four clients return for their fourth 180DC project (*Engineers Without Borders, Flying Fox, Mobilise & Save the Children*). We believe that this fact is a testament to the meaningful work we do, and its lasting impact on our clients, students and the wider community.

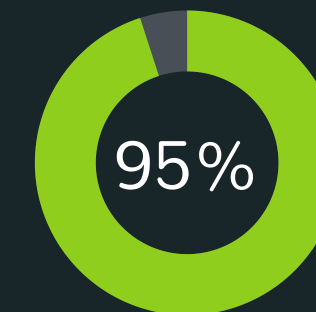
Throughout 2021, we also endeavoured to maintain a diverse client list. We engaged both internationally recognised clients such as *Ronald McDonald House Charities* as well as more grassroots initiatives such as *FoodFilled*.

We also worked with clients based all over Australia and the world: clients based in Melbourne, Sydney, Brisbane, Cairns, Darwin, Newcastle, the Pacific Islands, and Canada.

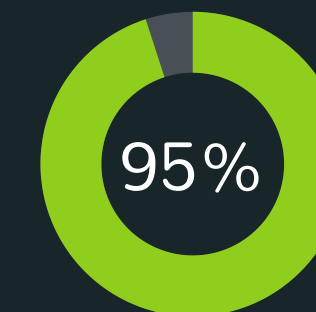
Finally, in 2021, we revamped our client experience by introducing mid-project client check-ins to gather more timely client feedback. This ensured greater transparency between teams and their clients, ultimately resulting in a higher client satisfaction rate.



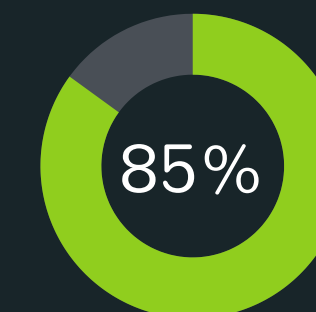
of our clients say that our final deliverables are of excellent quality.



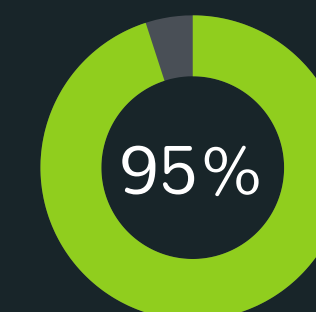
of our clients say that our professionalism and communication is excellent.



of our clients were 'extremely satisfied' with their experience with 180DC Monash.



of our clients every semester are either returning clients or referrals from other 180DC Monash clients.



of our clients say that they would recommend 180DC's services to another organisation.

Our clients consistently give us **positive feedback**



"Having worked with 180DC a **number of times**, we know that the results will be **well-researched, developed** and **usable**. I have recommended them to others in our network as an **excellent resource**."

Eleanor Loudon
Chief Executive Officer



"A group of **very talented, motivated** students who went out of their way to **deliver on their promise**. They provided some great ideas on volunteer engagement. We are very grateful for their support!"

Tracey Webster
Programs & Impact Manager



"180DC have consistently delivered **motivated** and **passionate** consultants. We've been **incredibly impressed** and grateful for the **high-quality, implementable** strategies that 180DC continue to provide for us."

Noah Yang
Founder & Managing Director



"Working with 180DC has brought **real value** to our organisation and their **professionalism** and **communication** is excellent. I would **wholeheartedly endorse their services** for any organisation."

Brendan Lowe
Risk Management & Compliance

We provide opportunities to our student consultants to grow both personally and professionally

Our focus in 2021 was to provide students with meaningful opportunities to connect with one another and leading industry professionals in order to prepare them for full-time work.

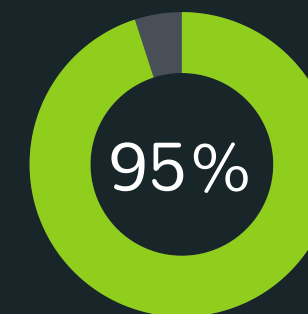
To do this, we revamped our recruitment process to ensure that each applicant was assessed by at least four different Executive Team members. Moreover, we offered individual feedback to applicants at every stage of the recruitment process.

On the social front, our priority was to organise as many social opportunities for our consultants to connect, especially in the midst of Melbourne lockdowns.

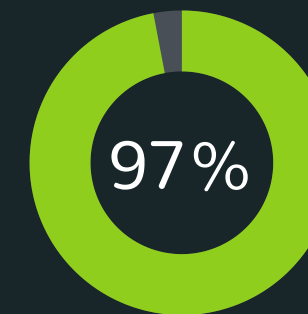
2021 highlights included the Welcome BBQ, Trivia Night, Virtual Escape Room, Arcade Games Night, and Social Impact Night.

Finally, we launched our 'Become Career Ready' series which aims to prepare our consultants for internship and graduate applications, as well as to provide insights into alternative career paths that a consulting skillset can lead to.

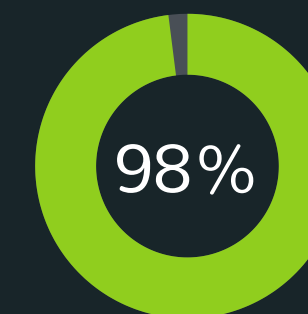
In this series, we offered mock interviews for various career paths (including consulting, banking, and law), CV reviews, peer-to-peer application practice sessions, individual industry mentors, and 180DC alumni-led networking events.



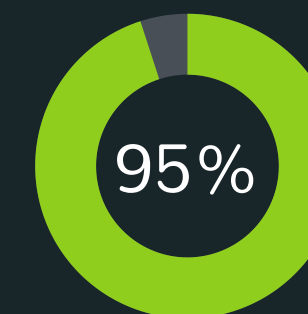
of our students say that their **leadership skills** have improved after joining 180DC.



of our students say that they are **more employable** after joining 180DC.



of our students say that their **teamwork skills** have improved after joining 180DC.



of our students believe their efforts at 180DC have contributed to **helping an impactful organisation**.



of our students say that they have worked towards **achieving their personal and professional goals** by volunteering at 180DC.

Our students could not speak **more highly** of their experience

Being a Project Consultant is exactly what I hoped for and more. I feel like I'm making a tangible, real-life difference to my client and their work.

Kani

Law & Biomedical Science

My experience has been better than I expected. I've enjoyed every aspect of it so far.

Jacob

Engineering & Commerce

With 180DC Monash, I've developed an expansion strategy for a youth-run not-for-profit and created a sustainability framework for an organisation's overseas operations. During that period, I've received immense support from industry mentors and training sessions from top consulting firms.

Philippe

Engineering & Commerce

The experience has been better than I'd expected. I've really enjoyed stepping out of my comfort zone and trying something new. I've also had the chance to meet some amazing people, and really look forward to building meaningful connections and friendships.

Neha

Biomedical Science

The interaction and bonds that the team has with one another provides me with a sense of purpose during lockdown.

James

Commerce

If I didn't finish and complete my degree this semester, I'd 100% stay on board with 180DC.

Beatrice

Commerce & Global Studies

Honestly one of my best experiences ever at university. Everyone on my team was absolutely fantastic, and the project was engaging. I'm really happy with my time at 180DC.

Bowen

Engineering & Commerce Specialist

My experience as a Project Consultant has exceeded my expectations. Everyone is generally enthused and dedicated to the project.

Vanessa

Laws & Arts

Addressing the project deliverables outlined by my client has enriched both my problem-solving skills and my communication skills, broadening my own knowledge and, ultimately as a team, making social impact.

Cassandra

Business & International Business

The experience has been really seamless so far. I've enjoyed learning new skills and applying myself in a different way.

Gemma

Biomedical Science

I was pleasantly surprised by the amount of professional development opportunities offered by 180DC.

Thanura

Engineering & Science

My team and I developed a strategic marketing roadmap for my client through market research, competitor analysis and customer segmentation. Many of these things were completely new to me, but the creativity and dedication put in by everyone in my team encouraged me to pick up these skills on the fly.

Sidratul

Commerce & Computer Science



FLYING FOX



Flying Fox's mission is to provide social opportunities for young people with a disability.

What challenge was Flying Fox facing?

Flying Fox engaged 180DC Monash to determine whether buying a campsite or another house would best facilitate their expansion.

What was our solution?

The 180DC project team developed a feasibility report which included a financial model, cost-benefit analysis, risk mitigation strategy and social impact analysis.

What impact did our project have?

The 180DC project led to in-depth conversations around the boardroom table that resulted in more informed decision-making.

And in very exciting news, Flying Fox recently raised \$700,000 to purchase their second house!



Kimberley Ng
Team Leader



William Taranto
Team Leader



Mitchell Hughes
Project Consultant



Terence Ewe
Project Consultant



Disha Shah
Project Consultant



Oliver Holberton
Project Consultant

The report was *professional* and *insightful*, *user-friendly* and *genuinely helpful*. We are better off thanks to the work of the 180DC team.

Dean Cohen
Flying Fox Founder & CEO



Save the Children

Save the Children aims to uphold and promote the lives, rights and wellbeing of children around the world.

What challenge was Save the Children facing?

Save engaged 180DC Monash to determine what opportunities exist for Save to reach 125,000 children across the Pacific through social protection by 2030.

What was our solution?

The 180DC project team developed a social protection assessment framework, stakeholder map, and a cash transfers implementation strategy.

What impact did our project have?

Save endeavours to implement our deliverables by mid-2022 in their five Pacific country offices, and will:

1. Recruit a Principal Social Protection Advisor; and
2. Convene a workshop of internal & external fundraising specialists to determine how to resource social protection in the Pacific.

Save estimates that the framework will support communities of up to 200,000 people in Pacific nations during emergencies to prevent people from falling into poverty.



James Liang
Team Leader



Zoe Lysaght
Team Leader



Phoebe Williams
Project Consultant



Maiysha Moin
Project Consultant



Joseph Pious
Project Consultant



Jesse Gordon
Project Consultant

The team showed an incredible ability to quickly build understanding of a complex subject area in multiple country contexts, analyse the critical issues and then extract appropriate solutions. We are now proceeding to use their recommendations to drive our work forward.

Archie Law
Save's International Programs Director

In 2021, 180DC Monash's consulting quality reached **new heights**



The 180DC Monash Semester 1 Save the Children project was awarded the '**Best Global Consulting Project**' out of 600+ projects from 175+ different branches around the world. **Congratulations** to James, Zoe, Phoebe, Maiysha, Jesse, Joseph and all others involved for this incredible achievement!

Our client couldn't be happier.

*"The team at 180DC have been an **incredible** and **inspiring partner** for **Save the Children Australia** over the last two years. Like many, we tend to work with true and tried partners on our work, and working with 180DC has disrupted that model a bit. It's been a terrific experience working with the 180DC team who are **quick, smart, energetic** and **driven by results**. I thoroughly endorse and recommend the team for the **depth of their research**, the **quality of their work**, and the **enjoyment of working together!**"*

Archie Law
International Programs Director
Save the Children Australia

Thank you to our 2021 Project Teams!

Compassion Australia

Damien Chiu
Aran Haupt
Nicholas Toumbourou
Isabella Burton
Jullian Hamsa
Lisa Chhean
Bowen Zhang

Save the Children

James Liang
Zoe Lysaght
Jesse Gordon
Phoebe Williams
Maiysha Moin
Joseph Pious

Engineers Without Borders

Jnar Selvakumar
Bea de la Fuente
Emma van Haandel
Raka Pratama
Phil Phan
Adam Brand
Francine Machin

EWB Mining Shared Value

Sharon Joshua
William Taranto
Elysia Giannis
Ryan Attard
Parvathy Nair

Ronald McDonald House Charities

Julia Leister
Kimberley Ng
Fatima Ayub
Edward Lichtig
David Motorniak
Rebekah Crawley
Rose Bourke

National Service Australia (Data)

Leon Xu
Isaac Song
Henry Wu
Alvin Lim
Karlie Huang
Emily Phan

Red Nose

Andrew Kawai
Emma Masango
Sarah Butler
Wendi Huang
Ryan Lokusooriya
Vincent Prasetio
Isuru Edirisinghe

Juiced TV

Ying Lin Seah
Jiayi Ma
Maddie Andreopoulos
Michael Widjaja
Avinash Nair
Lachlan Hayman

Mobilise

Cassandra Friedman
Christian Dinglasan
Macy Greene
Cody Hemphill
Reshveny Sanmugam
Resham Gupta

RESN

Jess Santoso
Kartikeya Neppalli
Isobel Barry
Sidratul Ahmed
Declan Rochford
Elizabeth Heitmeyer

CAFNEC

Matthew Song
Janet Chhean
Artemis Siourthas
Sophie Francis
David Tan
Rafi Tauber

Flying Fox

James Melville
Brigette Wang
Alex Di Domenico
Fiana Ly
Riya Bhambari
William Paikada

National Service Australia (Schools)

Benj Michelson
Michael Paolino
Julie Nguyen
Gideon Daley

CAFNEC

Riya Bhambari
Kyra Foscarini
Jaehyeok Choi
Dayardi Dissanayaka
Byron Wu

Minus18

Gideon Daly
David Tan
William Paul
Sophie Emdar
Thanura Ediri

Possible Dreams International

Matthew Song
Cho Wolokh
Laura Le
James Toogood
Michelle Le

Mobilise

Elysia Giannis
Sneha Ramanan
Joseph Pious
Sri Kumar
Andy Du

Flying Fox (Feasibility Analysis)

Kimberley Ng
William Taranto
Terence Ewe
Mitchell Hughes
Disha Shah
Oliver Hoberton

Good360

Maddie Andreopoulos
Avinash Nair
Kate Sillaparumee
Liam Reichert
Vanessa Hynes
Edward Chiu

Save the Children

Michael Widjaja
Michael Jaeggi
Edward Lichtig
Arshiya Merchant
Sarah Zerbe
Raymond Huynh
Elizabeth Burke

Children's Hospital Foundation

Fiana Ly
David Motorniak
Carine Wessels
Jacob Barrett
Nathan Luu
Amasha Baddegama
Kani Balamurugan

FoodFilled

Sidratul Ahmed
Leon Xu
Vivian Wong
Tahmid Laksar
James Portelli
Michelle Soesanto

Giant Steps

Nicholas Toumbourou
Raphael Tauber
Declan Rochford
Emille Enriquez
Neha Devarakonda
Clement Wong

Irish Support Agency

Julia Leister
Jackson Quinn
Daniel McGuire
Frederick Au
Emelia Rohani
Gemma Ludski

Flying Fox (Corporate Sponsorship)

Resham Gupta
Jesse Gordon
Reshveny Sanmugam
Jullian Hamsa
Lisa Chhean

Finally, we cannot say a big enough thank you to the **2021 Executive Team** without whom our 2021 would not have been possible

Thank you to...

Tania for her support, leadership and consulting expertise

Zoe for her professionalism and critical thinking prowess

Joy for her positivity, care and devotion to the development of others

Sonia for her tireless organisation and constant hustle

Frankie for juggling three jobs in one and always going the extra mile

Jeremy for being willing to lend a hand and bring a smile

Dan for being his dependable self and always getting the job done

Vin for her flawless presentation skills and dedication to mentorship

Jason for being cool, calm and collected through it all

Ryan for consistently bringing new ideas and tunes to the table

Laura for her meticulous planning and incredible foresight

Benji for his strategic thinking and way with words



Tania Szwarcberg
President



Zoe Yap
Vice President of External Operations



Joy Tabalujan
Vice President of Internal Operations



Sonia Zhou
Human Resources Director



Frances Curtis
Marketing & Communications Director



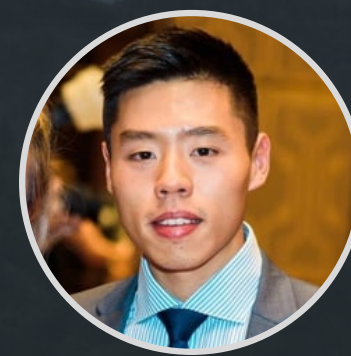
Jeremy Munyeza
Partnerships Director



Daniel Baroudi
Consulting Director



Vinoda Perera
Consulting Director



Jason Liu
Consulting Director



Ryan Lokusooriya
S2 Events Director



Laura Jeffries
S1 Events Director



Benji Praver
S1 Consulting Director

It truly was the *dream team*.

Thank you for your support in 2021!

We look forward to working with you again soon.

Keep a look out for new and exciting initiatives in 2022 led by the new Executive Team.

In the meantime, keep safe and we wish you the best for 2022!



POSSIBLE DREAMS INTERNATIONAL

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I've been in five schools across two countries!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I grew up playing competitive tennis!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: My uncle won an ARIA!

CAFNEC!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I drink celery juice every morning on an empty stomach after waking up!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I love hedgehogs and would love to own one!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I'm ambidextrous!

FOODFILED!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I can't stop singing 'I want it that way'!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I have an unhealthy obsession with Pitbulls!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I played for the Victorian volleyball team!

GOOD360!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: My favourite thing is to go skateboarding with my dog!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I can juggle!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I learned to ride a motorcycle on my own!

MINUS18!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I like using a protein shake bottle to make my pancakes because they come out fluffier!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I have a friend who went viral on TikTok!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I like to adopt 2 Shiba Inus and a cat one day and have an ever-expanding list of possible names!

MOBILISE!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I'm really good at starting competitions!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I've broken my chin 3 times!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I love reading, especially books from the Russian realism movement!



IRISH SUPPORT AGENCY!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I don't know how to ride a bike!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I cannot stand mashed potato!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I've never had a coffee!

FLYING FOX!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I have 6 toes!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I can't stand eating sweet stuff!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I have a dog!

CHILDREN'S HOSPITAL FOUNDATION

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I love travelling and have visited 23 countries!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I'm ahead of heights but I love extreme rollercoasters!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I can drive a manual car!

FLYING FOX!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I can reverse parallel park with 1 hand!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I have skydived and paraglided!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I don't get bitten by mosquitoes!

SAVE THE CHILDREN

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I love improvisation exercises!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I can play the violin!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I speak four languages!

GIANT STEPS!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I've driven through 3 countries in 5 hours!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I once went with mates and found a perfect holiday for the sake of protesting!

Hi I'm [Name] and I'm studying [Subject]. Fun Fact: I can't clap with one hand!



Got questions? Get in touch!

- hr.monash@180dc.org
- 180 Degrees Consulting - Monash University
- 180 Degrees Consulting - Monash University

*This inaugural impact report was collated and designed by Joy Tabalujan.